



Bright Blue Software Curriculum Software

10/6/2004

KIDWARE Millennium	PK	K	1	2	3	4	5	6	7	8	9	10	11	12
Outcomes Express	PK	K	1	2	3	4	5	6	7	8	9	10	11	12
Writing to Read 2000 V3	PK	K	1	2	3	4	5	6	7	8	9	10	11	12
Write Along	PK	K	1	2	3	4	5	6	7	8	9	10	11	12
Stories and More I	PK	K	1	2	3	4	5	6	7	8	9	10	11	12
Stories and More II	PK	K	1	2	3	4	5	6	7	8	9	10	11	12
Math and More Grade 1	PK	K	1	2	3	4	5	6	7	8	9	10	11	12
Math and More Grade 2	PK	K	1	2	3	4	5	6	7	8	9	10	11	12
Math and More Grades 3 and 4	PK	K	1	2	3	4	5	6	7	8	9	10	11	12
Math and More Grades 5 and 6	PK	K	1	2	3	4	5	6	7	8	9	10	11	12
Math and More Grades 7 and 8	PK	K	1	2	3	4	5	6	7	8	9	10	11	12
TLC Mathematics for Grades 1 and 2	PK	K	1	2	3	4	5	6	7	8	9	10	11	12
TLC Mathematics for Grades 3 and 4	PK	K	1	2	3	4	5	6	7	8	9	10	11	12
TLC Mathematics for Grades 5 and 6	PK	K	1	2	3	4	5	6	7	8	9	10	11	12
Nature of Science: At the Seashore	PK	K	1	2	3	4	5	6	7	8	9	10	11	12
Nature of Science: Through the Woods	PK	K	1	2	3	4	5	6	7	8	9	10	11	12
Star Express Series: Blue Jeans	PK	K	1	2	3	4	5	6	7	8	9	10	11	12
Star Express Series: Honey Bee	PK	K	1	2	3	4	5	6	7	8	9	10	11	12
Star Express Series: Story Teller	PK	K	1	2	3	4	5	6	7	8	9	10	11	12
Color Key:										On Grade Level				
										Useful at this Grade				

Bright Blue Software has a upgrade policy for customers who have purchased prior version of certain products. To qualify a school officer must write a letter on school stationary identifying which programs are currently owned by your school. The letter must accompany your purchase order. The upgrade is valid for the Network License and any Additional License Options (ALOs) purchased at the same time. Discount does not apply to hardware, services or ALOs purchased after the initial order.



Upgrade Discount
30% discount for qualified upgrades

You qualify for the Upgrade to this program	If you own ANY of these programs
Kidware Millennium	Kidware
Writing to Read 2000 V3	Writing to Read V1 Writing to Read 2000 V2
Write Along	Write Along Primary Editor Plus
Stories and More I	Stories and More I
Stories and More II	Stories and More II
Math and More for Grade 1	Math and More Level 1 (DOS or SchoolVista)
Math and More for Grade 2	Math and More Level 2 (DOS or SchoolVista)
Math and More for Grades 3 and 4	Math and More Level 3 (DOS or SchoolVista)
Math and More for Grades 5 and 6	None
Math and More for Grades 7 and 8	None
TLC Mathematics for Grades 1 and 2	IBM Math with Manipulatives Level 1 IBM Measurement Time and Money Level 1 IBM Math Concepts Level 1 SchoolVista Math for Grades 1 and 2
TLC Mathematics for Grades 3 and 4	IBM Math with Manipulatives Level 2 IBM Measurement Time and Money Level 2 IBM Math Concepts Level 2 SchoolVista Math for Grades 3 and 4
TLC Mathematics for Grades 5 and 6	IBM Math with Manipulatives Level 3 IBM Measurement Time and Money Level 3 IBM Math Concepts Level 3
Nature of Science: Through the Woods (Includes Guide and Visit)	Nature of Science: Through the Woods Visit Nature of Science: Through the Woods Guide
Nature of Science: At the Seashore (Includes Guide and Visit)	Nature of Science: At the Seashore Visit Nature of Science: At the Seashore Guide
TLC SchoolConnect	ICLAS (IBM Classroom LAN Administration System) SchoolView, or SchoolVista
Star Express Series: Blue Jeans	Star Express Series: Blue Jeans
Star Express Series: Honeybee	Star Express Series: Honeybee
Star Express Series: Storyteller	Star Express Series: Storyteller

Prices subject to change. Current prices are available from www.brightbluesoftware.com

Bright Blue Software

Price List 10/6/2004

National Education License Fee (NELF) Prices

Part Number	NELF PRICE	Notes	Description
23010N	5,600	<3>	KIDWARE Millennium 10 Station License
23010A	166		KIDWARE Millennium Additional License Option (ALO)
23010G	250	<1>	KIDWARE Millennium Teacher Kit
24010N	1,500	<3>	Outcomes Express 10 Station License
24010A	55		Outcomes Express Additional License Option (ALO)
24010G	100	<1>	Outcomes Express Teacher Kit
27010N	6,000	<3>	Writing to Read 2000 10 Station License (includes 1 teacher kit)
27010A	140		Writing to Read 2000 Additional License Option (ALO)
2701SL	10,000	<4>	Writing to Read 2000 and Write Along Site License
27010G	250	<1>	Writing to Read Teacher Kit (includes Program Guide, Teacher Guide, Posters, Audio CDs and 10 copies of each Work Journal)
2701CD	150	<2>	Writing to Read Audio CD Kit (includes 11 cds)
27WJ01	13	<2>	Writing to Read Work Journal #1 (set of 10)
27WJ02	13	<2>	Writing to Read Work Journal #2 (set of 10)
27WJ03	13	<2>	Writing to Read Work Journal #3 (set of 10)
27WJ04	13	<2>	Writing to Read Work Journal #4 (set of 10)
27WJ05	13	<2>	Writing to Read Work Journal #5 (set of 10)
27WJ06	13	<2>	Writing to Read Work Journal #6 (set of 10)
27WJ07	13	<2>	Writing to Read Work Journal #7 (set of 10)
27WJ08	13	<2>	Writing to Read Work Journal #8 (set of 10)
27WJ09	13	<2>	Writing to Read Work Journal #9 (set of 10)
27WJ10	13	<2>	Writing to Read Work Journal #10 (set of 10)
11010N	1,500	<3>	Write Along 10 Station License
11010A	85		Write Along Additional License Option (ALO)
21010N	2,500	<3>	Stories and More I for Grades K-1 10 Station License
21010A	120		Stories and More I for Grades K-1 ALO
21010G	200	<1>	Stories and More I for Grades K-1 Teacher Guide
25010G	100	<1>	Kindergarten Integration Guide for Math and Reading
26010G	100	<1>	Kindergarten Integration Guide for Science and Reading
22010N	2,500	<3>	Stories and More II for Grades 2-3 10 Station License
22010A	120		Stories and More II for Grades 2-3 ALO
22010G	200	<1>	Stories and More II for Grades 2-3 Teacher Guide

Notes: <1> One Teacher Guide recommended for each teacher/classroom. One Teacher Guide included with each Network License.

<2> 10% shipping and handling fee is additional. No shipping charges on other items.

<3> 10 user network license allows school to load software on one file server and use the software simultaneously on 10 workstations OR the software can be loaded on 10 standalone workstations.

<4> Writing to Read Site License allows a school to load the software on one file server and it may be used by all workstations at that one school building.

<5> TLC NetConnect include Server License, Workstation License, and new server hardware. Internet Connection from ISP or school district required.

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National Education License Fee (NELF) Prices

Part Number	NELF PRICE	Notes	Description
03010N	2,500	<3>	Math and More 1 10 Station License
03010A	120		Math and More 1 Additional License Option (ALO)
03010G	200	<1>	Math and More 1 Teacher Guide
04010N	2,500	<3>	Math and More 2 10 Station License
04010A	120		Math and More 2 Additional License Option (ALO)
04010G	200	<1>	Math and More 2 Teacher Guide
05010N	2,500	<3>	Math and More 3-4 10 Station License
05010A	120		Math and More 3-4 Additional License Option (ALO)
05010G	200	<1>	Math and More 3-4 Teacher Guide
06010N	2,500	<3>	Math and More 5-6 10 Station License
06010A	120		Math and More 5-6 Additional License Option (ALO)
06010G	200	<1>	Math and More 5-6 Teacher Guide
07010N	2,500	<3>	Math and More 7-8 10 Station License
07010A	120		Math and More 7-8 Additional License Option (ALO)
07010G	200	<1>	Math and More 7-8 Teacher Guide
08010N	3,500	<3>	TLC Math 1-2 10 Station License
08010A	140		TLC Math 1-2 Additional License Option (ALO)
08010G	200	<1>	TLC Math Teacher Guide for 1 st Grade
08020G	200	<1>	TLC Math Teacher Guide for 2 nd Grade
25010G	100	<1>	Kindergarten Integration Guide for Math and Reading
09010N	3,500	<3>	TLC Math 3-4 10 Station License
09010A	140		TLC Math 3-4 Additional License Option (ALO)
09010G	200	<1>	TLC Math Teacher Guide for 3 rd Grade
09020G	200	<1>	TLC Math Teacher Guide for 4 th Grade
10010N	3,500	<3>	TLC Math 5-6 10 Station License
10010A	140		TLC Math 5-6 Additional License Option (ALO)
10010G	200	<1>	TLC Math Teacher Guide for 5 th Grade
10020G	200	<1>	TLC Math Teacher Guide for 6 th Grade
12010N	2,000	<3>	Nature of Science: At the Seashore 10 Station License
12010A	100		Nature of Science: At the Seashore ALO
12010G	200	<1>	Nature of Science: At the Seashore Teacher Guide
26010G	100	<1>	Kindergarten Integration Guide for Science and Reading
13010N	2,000	<3>	Nature of Science: Through the Woods 10 Station License
13010A	100		Nature of Science: Through the Woods ALO
13010G	200	<1>	Nature of Science: Through the Woods Teacher Guide
26010G	100	<1>	Kindergarten Integration Guide for Science and Reading

Notes: <1> One Teacher Guide recommended for each teacher/classroom. One Teacher Guide included with each Network License.

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Part Number	NELF PRICE	Notes	Description
15010N	1,500	<3>	Star Express Series: Blue Jeans 10 Station License
15010A	85		Star Express Series: Blue Jeans ALO
15010G	100	<1>	Star Express Series: Blue Jeans Teacher Guide
16010N	1,500	<3>	Star Express Series: Honey Bee 10 Station License
16010A	85		Star Express Series: Honey Bee ALO
16010G	100	<1>	Star Express Series: Honey Bee Teacher Guide
17010N	1,500	<3>	Star Express Series: Story Teller 10 Station License
17010A	85		Star Express Series: Story Teller ALO
17010G	100	<1>	Star Express Series: Story Teller Teacher Guide
14010N	6,000		TLC School Connect V5 50 Station License
14010A	40		TLC School Connect ALO
14010G	100	<1>	TLC School Connect Teacher Guide
14010T	1,000		SchoolConnect Technical Telephone Support One Year Subscription
1901SB	18,500	<5>	TLC NetConnect V5 School Solution Bundle
1901AS	3,000		TLC NetConnect Annual Support (Phone, Remote Support & Upgrades)
	ask		TLC NetConnect District Solution (multiple schools on one server)
02010N	3,000		LANSchool 50 Station License
02010A	20		LANSchool Additional License Option (ALO)
02010U	1,500		LANSchool Upgrade



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 All Software includes First year of Technical Telephone Support from Bright Blue Software.
 The year begins when the program is shipped from Bright Blue Software.

Example of Pricing in real school situations
Licensing is based upon MAXIMUM CONCURRENT stations.

How to calculate prices for courseware:

1. Determine the maximum number of concurrent workstations
2. Start with the 10 station license (provides the first 10 licenses)
3. Add ALOs (Additional License Options) to add one additional license at a time

For Example:

A school with a 20 station lab and 5 computers in each classroom has decided upon a 2nd grade program. There are three 2nd grade classrooms. There are 20 lab computers and 15 classroom computer in 2nd grade rooms that are likely to all be using the 2nd grade program all at one time for a total of 35. To get 35 licenses this school should order the 10 station license plus 25 ALOs.

Math and More @ 2500+n*120 (each level)	<u>10 station</u> 2,500	<u>25 station</u> 4,300	<u>50 station</u> 7,300
TLC Math @ 3500+n*140 (each level)	<u>10 station</u> 3,500	<u>25 station</u> 5,600	<u>50 station</u> 9,100
Write Along @ 1500+n*85	<u>10 station</u> 1,500	<u>25 station</u> 2,775	<u>50 station</u> 4,900
NOS @ 2000+n*100	<u>10 station</u> 2,000	<u>25 station</u> 3,500	<u>50 station</u> 6,000
Star Express Series @ 1500+n*85	<u>10 station</u> 1,500	<u>25 station</u> 2,775	<u>50 station</u> 4,900
Stories and More @ 2500+n*120 (each level)	<u>10 station</u> 2,500	<u>25 station</u> 4,300	<u>50 station</u> 7,300